

The Circle

A Quarterly Publication of the New Oxford Area Chamber of Commerce

Adams County Open for Business Campaign



The sign pictured above is for businesses and organizations that are members of both the New Oxford Chamber and Gettysburg Chamber.

The New Oxford Area Chamber of Commerce and The Chamber of Gettysburg & Adams County have teamed up for the "Adams County Open for Business" campaign.

As businesses began reopening in the yellow and green phases in Adams County, the two chambers came together to provide their members with "open for business" yard signs. As part of the campaign, pictures will be posted on social media to help promote member businesses and organizations that call Adams County home.

The New Oxford Chamber would like to thank our three sign sponsors: Lyle R Pitner State Farm, the New Oxford Social & Athletic Club and Scott & Co. Fine Jewelers. We would also like to thank the three members who printed our signs for the campaign: Conrad Printing, Len Dick Signs and Minuteman Press of Hanover.

If you are a member who wants a sign but has not received one yet, please email us at info@newoxford.org. If you are an Adams County business that is not currently a Chamber member, please contact us for additional information.

Pictures of the campaign can be found on page 7 and on the Chamber's Facebook page.

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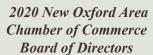
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Thank you to our 3Q 2020 Chamber Champion:





Ashley Hershey, President

Brown Schultz Sheridan & Fritz CPAs & Business Advisors

Mindy Langer, Secretary Cross Keys Village-The Brethren

Cross Keys Village-The Brethre Home Community

Christina Palermo, Treasurer M&T Bank

Dorothy Robinson, Borough LiaisonNew Oxford Borough

Chad Collie

Allied Plaster & Construction

Heather Laughman

HD Entertainment

Jennifer MeckleyMembers 1st Federal Credit Union

Lyle Pitner

Lyle R Pitner State Farm

Matt Sautter

Himes House Bed & Breakfast

Janice Swartz

UPMC Pinnacle Hanover

David Laughman, Alternate

DL3 Systems LLC

Chamber Staff:

Michaela Shaffer

Marketing & Membership Coordinator

Welcome New Members!





Bibi's Creativities

4335 York Rd., Ste. 1 New Oxford, PA 17350 Facebook: @bibiscreativities Plainville Farms, LLC 4870 York Rd. New Oxford, PA 17350 (800) 724-0206 plainvillefarms.com

UPCOMING EVENTS

Wednesday, September 16 - 5 to 7 p.m. - Membership Mixer at ACNB Bank 318 Lincoln Way East, New Oxford

Board meetings are held the fourth Thursday of each month at the New Oxford Borough Building.

*Please note that all events continue to be tentative due to the ongoing COVID-19 outbreak. Events are subject to postponement or cancellation. Stay tuned to our Facebook page, emails and website for the most up-to-date information about upcoming events.

Our events calendar can be found at: at newoxford.org. Our calendar features both Chamber and member events.

Member News & Updates

Ryan California - State Farm Moves to New Location in Hanover



Ryan California - State Farm's new office located at 951 York St. in Hanover

Ryan California's State Farm Agency has moved! Their new office, located at 951 York St., is the perfect spot to accommodate their growing team and customer family.

The agency would like to thank their customers, family and friends for their support during their first seven years as a small business in the Hanover/New Oxford area.

Scott & Co. Opens New Store in New Oxford



Karen and Scott Coyle at their new store located at 208 Lincoln Way East

Scott & Co. Fine Jewelers recently moved into a new location at 208 Lincoln Way East in New Oxford. Located just a few blocks from the square, the new store features a gorgeous showroom featuring high quality jewelry and personalized customer service. Additionally, the store features customer parking on the side of the building.

Congratulations to Scott, Karen and the staff of Scott & Co. on the opening of their beautiful new store!

Bibi's Creativities Officially Opens for Business



Bibi's Creativties located at 4335 York St., Ste. 1

Bibi's Creativities officially opened at 4335 York St., Ste. 1 on Friday, June 5. Bibi's features a "maker's mart" of crafting materials, handcrafted gifts from local artisans, DIY space for private crafting and a room for special events such as "Make n Take" parties, team building and craft-related gatherings. Looking for a unique team building opportunity? Schedule a crafting session at Bibi's or at your office! Each Tuesday, Bibi's also hosts "Make n Take Kids' Krafts" sessions. The first session runs from 10 to 11 a.m. for children ages 3-5. The second session runs from 11 a.m. to 12 p.m. for children ages 6 and up. Each week will feature a different theme.

To learn more about Bibi's, stop by and explore the store. Bibi's is open Fridays through Sundays, 10 a.m. to 6 p.m. (other times by appointment) and is located beside Black Shutter Antiques. Don't forget to also like @bibicreativities on Facebook!



Lyle R Pitner, Agent 11 Lincoln Way E New Oxford 717-688-7270 LetLyleProtect.com

Family. Friends. Community.

We're all in this together. State Farm® has a long tradition of being there. That's one reason why I'm proud to support New Oxford and our local community.

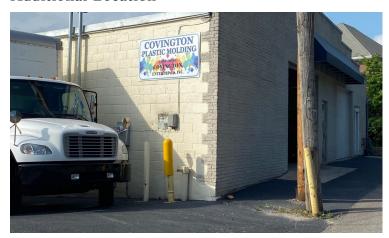
Here to help life go right.®



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Member News & Updates continued

Covington Plastic Molding Expands with Additional Location



Covington Plastic Molding's new additional location in West York

Covington Plastic Molding, a plastic injection molding manufacturer located at 10 S. Bolton St., New Oxford, has expanded their operations. The business recently purchased an additional building located just off of Hokes Mills Rd. in West York. The location will be used for increased operations as well as additional storage.

Owners James and Scott Covington have been working to grow the business for several years now. They are excited for this opportunity to use their skills and background to have a positive local impact. James and Scott continue to maintain high ethical standards in all aspects of their business.

Covington Plastic Molding was founded by Scott, James and Steve Covington in 1998. Since then, they have increased their production capacity several times, adding a range of machinery and services to fit their customers' needs. The latest addition of three higher-tonnage plastic injection molding machines at their new location will allow them to produce larger parts.



Hoffman Homes for Youth Looking for Golfers, Raffle Prize Donors and Sponsors for 2020 Golf Outing



Hoffman Homes for Youth is currently looking for raffle prizes and/or sponsors to help purchase raffle prizes for their annual golf tournament scheduled for Monday, July 27 at the Hanover Country Club. This is one of their biggest fundraisers of the year.

Additionally, Hoffman Homes is looking for additional golfers and sponsors for their upcoming outing. For more information, visit hoffmanhomes.com/specialevents. Please reach out to Alicia Stanley or Heather Rohrbaugh if interested in donating, sponsoring or golfing by calling (717) 359-2600 ext. 4500.

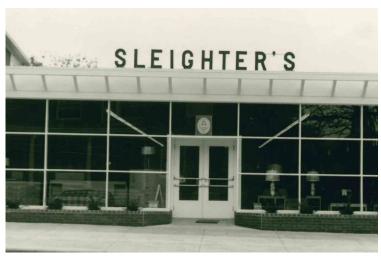
Kona Ice of Adams County & Lyle R Pitner State Farm Thank Essential Workers



Craig Davis (Kona Ice of Adams County) and Lyle Pitner (Lyle R Pitner State Farm) pose by the Kona Ice truck in the New Oxford Square

Kona Ice of Adams County and Lyle R Pitner State Farm teamed up in May to thank essential workers from Cross Keys Village - The Brethren Home Community (CKV) with a special treat from the Kona truck in Center Square New Oxford. Thank you to our essential workers for all they have done and continue to do, and thank you to Craig and Lyle for organizing and hosting the event!

Member Spotlight: Sleighter's Furniture & Sleep Shop



Sleighter's storefront pictured in its early days at 5 Lincoln Way West.

After a temporary pause due to COVID-19, the "Member Spotlight" series is back in action! Each month, we will take an in-depth look into one of our Chamber members and the history of their business or organization. Look for a new spotlight in each quarterly newsletter. For the months when a newsletter is not released, you will be able to find the latest "Member Spotlight" on our blog and on our Facebook page.

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Sleighter's Furniture & Sleep Shop, located at 5 Lincoln Way West, has been a New Oxford staple since 1947. Sleighter's held its grand opening on August 21, 1947. The business was originally located in the building that now houses Martin's New Oxford Hardware.

Sleighter's was founded by Charles R. Sleighter and C. Robert Sleighter. Charles' wife Elva and Robert's wife Sarah were also heavily involved in the evolution of the business. The store is now in its third generation of family ownership. Sleighter's is currently owned and operated by Charles' granddaughter Sally and her husband Jerome Smith.



FURS by SUSAN

1 Frederick St. Hanover, PA 17331 (717) 632-3335

July & August: By Appointment September: M-F, 10 a.m. - 4 p.m. & Sat- 10 a.m. - 3 p.m.



Sleighter's Furniture & Sleep Shop showroom at 5 Lincoln Way West

Sleighter's started when Charles and Robert decided to go into business together. With knowledge of multiple trades, Charles hoped to start a floor covering store. Charles and Robert began their search in their place of residence – York. Because of the economy at the time, store space was difficult to find. Eventually, they made their way to New Oxford, finding a prime location right on the square.

At the time, the building that currently houses Martin's Hardware was divided into three separate businesses. At the beginning, Sleighter's rented one of the three spaces for \$35 a month before eventually expanding to fill two of the spaces. At the time, Charles' brother owned a furniture store in Everett, PA and suggested that Sleighter's sell furniture in addition to floor coverings. After testing the market by putting a sofa up for sale and finding quick success, the family decided to expand their floor covering business to also include furniture and bedding.

As the business continued to grow, the family looked for an alternate location. Sleighter's found a new home at 5 Lincoln Way West, holding a grand opening on May 7 and 8, 1954. After moving into the new location, the business continued to expand. A back section was added several years after the grand opening, and a second floor was added in the early 1960s. The second floor served as a home for Charles and Elva as well as storage space for the store.

With a degree in accounting, Sally worked for an accounting firm before returning to her family's business. Before coming to work at Sleighter's, Jerome worked in real estate. With a desire to be in business for 50 years, Robert continued to have a presence in the business until Sleighter's 50th anniversary in 1997. At this time, he retired. Following Robert's retirement, Jerome and Sally bought the business.

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Today, Sleighter's is the oldest family-owned furniture store in the area. The store continues to evolve to fill the needs of local consumers. Sleighter's owners and staff pride themselves on the personalized touch they provide to customers. At Sleighter's, customers are able to try out products and find the best fit for their needs with one-on-one assistance from the store's staff. The store currently has six employees – three sales associates and three warehouse/delivery associates.

Sleighter's offers a variety of furniture and sleep-related products including living, dining and bedroom furniture as well as an extensive selection of mattresses and adjustable beds with sheets, pillows and mattress pads.

Sleighter's is proud to call New Oxford home. Sally and Jerome enjoy getting to work in the same community they live in. They also enjoy the opportunities owning your own business can provide, including flexibility, the ability to take risks and make your own decisions and being able to work with customers first-hand while also working insync with one another.

To learn more about Sleighter's Furniture & Sleep Shop, please visit sleighters.com or stop by in person at 5 Lincoln Way West. We encourage you to support local throughout the ongoing pandemic and after the pandemic as well.

Our small businesses are the heart of our community, and they need us now more than ever. Let's join together to support the businesses that call our community home!





Primerica 4185 W Market St York, PA 17408

717 634 1136 Mobile 717 747 3851 Office mweber@primerica.com







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Jon Norman, Vice President Funk Brewing

LET US BE YOUR PARTNER IN BUSINESS.

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New Oxford Area Chamber of Commerce

Adams County Open for Business Campaign



(L to R): Troy and Chad (Auto Glass Guyz) are joined by Lyle (Lyle R Pitner State Farm). Auto Glass Guyz is located at 314 Lincoln Way East.



(L to R): Terri, Cathy, Dr. Stuntz and Michelle (Dentistry on the Square) are pictured in front of their office at 25 Center Square.



 ${\it Jill Craw ford (Craw ford Designs) of fers web design and more at craw ford design sllc.com.}$



Crystal (Polished and Pampered) receives a sign from Lyle (Lyle R Pitner State Farm). Polished & Pampered is located on Dicks Dam Rd.



Sue and Pat Senft (Rosie's Restaurant) pose in front of their business located in the New Oxford Shopping Center at 370 Lincoln Way East.



Becci Leathery (Yazoo Mills) stands by the company's sign. Yazoo Mills is located on Commerce St.

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New Oxford Area Chamber of Commerce 27 Center Square New Oxford, PA 17350 717-624-2800 info@newoxford.org newoxford.org



Cooperative businesses are special because they are owned by the consumers they serve and are guided by a set of principles that reflect the best interests of those consumers, including:

Voluntary and Open Membership

Cooperatives are voluntary organizations, open to all persons able to use their services and willing to accept the responsibilities of membership, without gender, social, racial, political or religious discrimination.

Democratic Member Control

Cooperatives are democratic organizations controlled by their members, who actively participate in setting policies and making decisions. The elected representatives are accountable to the membership.

Members' Economic Participation

Members contribute equitably to, and democratically control, the capital of their cooperative.

Autonomy and Independence

Cooperatives are autonomous, self-help organizations controlled by their members. If they enter into agreements with other organizations, including governments, or raise capital from external

sources, they do so on terms that ensure democratic control by their members and maintain their cooperative autonomy.

Education, Training, and Information

Cooperatives provide education and training for their members, elected representatives, managers and employees so they can contribute effectively to the development of their cooperatives. They inform the general public, particularly young people and opinion leaders, about the nature and benefits of cooperation.

Cooperation Among Cooperatives

Cooperatives serve their members most effectively and strengthen the cooperative movement by working together through local, national, regional and international structures.

Concern for Community

While focusing on member needs, cooperatives work for the sustainable development of their communities through policies accepted by their members.





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