



The Circle

A Quarterly Publication of the New Oxford Area Chamber of Commerce

Chamber Honors New Members & Conewago Valley School District Exchange Students at Biannual Breakfast

The Chamber hosted its biannual New Member breakfast on Tuesday, March 12 at Cross Keys Village - The Brethren Home Community.

The breakfast was open to all members and celebrated the Chamber's newest members as well as New Oxford High School's 2018-2019 exchange students.

The Chamber would like to welcome its newest members:

- ◆ Essis & Sons, Inc.
- ◆ Len Dick Signs Inc.
- ◆ New Oxford Social & Athletic Club
- ◆ Primerica Financial Services - Marc Weber
- ◆ RLH CPAs & Business Advisors, LLC.

The Chamber also welcomed its newest honorary member, Kerry Prutzman.

In addition to honoring the Chamber's newest members, the Chamber presented three foreign exchange students from Conewago Valley School District with plaques. The students in attendance were Cimberley Conen (Germany), Hannah Schneider (Germany) and Vera Traas (Netherlands).



Conewago Valley School District exchange students Cimberley, Vera and Hannah with Superintendent Dr. Russell Greenholt



Breakfast attendees listen to Dr. Greenholt

After the exchange students were honored, Conewago Valley School District Superintendent Dr. Russell Greenholt talked about the Colonial Manufacturing Program, a new opportunity for students to receive hands-on training for skilled positions in the manufacturing field. College is not the only option for students after high school, and the new addition to the school district will allow students to explore other avenues for employment post-graduation. There is a need for more skilled laborers, especially in our region. South Central Pennsylvania is home to an impressive manufacturing base, which is evident in New Oxford and the surrounding communities.

With the support of local manufacturing businesses, the Conewago Valley School District will be able to provide a unique educational opportunity to its students as well as students from other local school districts. The program is slated to begin in late 2019.

The Chamber is thankful to all who attended the breakfast. Special thanks to our breakfast sponsor PCI Insurance and our host Cross Keys Village - The Brethren Home Community. Additional thanks to Dr. Greenholt for serving as our speaker, Michele Sheets for emceeding the breakfast and Dot Robinson for organizing the event.

Thank you to our 2Q 2019 Chamber Champion:



Inside this issue...

Chamber Breakfast...pg. 1



Membership Renewals
pg. 2



New Members...pg. 2



Upcoming Events...pg. 3



February Mixer Recap
pg. 3



Member News & Updates
pgs. 4-5



Market Day...pg. 6



Member Anniversaries
pg. 6



IDC Loan...pg. 7



**2019 New Oxford Area
Chamber Board of Directors**

Rose Lansing, President
Redbud House

Ashley Hershey, Vice President
RLH CPAs & Business Advisors LLC

Mindy Becker, Secretary
Cross Keys Village-The Brethren
Home Community

Christina Palermo, Treasurer
M&T Bank

Mike Deshong
Quality Eicholtz

David Laughman
DL3 Systems LLC

Dorothy Robinson, Borough Liaison
New Oxford Borough

Mariah Robinson
Individual Member

Michele Sheets
Eichelberger Performing Arts Center

Brent Toomey
New Hope Ministries

Vicki Heller
PNC Bank

Chamber Staff:
Michaela Shaffer

Marketing/Membership Coordinator

Thank You Renewing Members

Please note that this list was generated on March 13 and does not include renewals received after that date. Additional renewing members will be featured in the 3Q newsletter.

Business/Professional Members

ACNB Bank
Adams County Economic Development Corp.
Adams County Library System (New Oxford)
Adams Electric Cooperative, Inc.
Aero Energy
Allied Plaster & Construction
Auchey Woodworks
Auto Glass Guyz
Bergdale Insurance Agency, Inc.
Brenner Accounting Services
Carma Industrial Coatings
Children's Aid Society
Children's Cancer Recovery Foundation
Clark's Body Shop, Inc.
Clearview Car Wash, Inc.
Columbia Cottage Assisted Living
Conewago Enterprises, Inc.
Conewago Valley School District
Conrad Printing Co., Inc.
Covington Plastic Molding, Inc.
Crawford Designs, LLC
Cross Keys Village - The Brethren Home
Community
Destination Gettysburg
David M. Green Bookkeeping & Tax Service
Doceo
Douglas M. Miller Construction Company
Dr. E. William Waring Jr. DDS
Edward Jones
Eichelberger Performing Arts Center
Feiser Funeral Home, Inc.
Freedom Valley Worship Center
Frock Bros. Trucking, Inc.
Furs by Susan
Gettysburg Adams Chamber of Commerce
Greg's Car & Truck Repair, LLC
H.M. Kelly, Inc.
H&R Block- Carla Green
HART Center
Hanover Concrete Co.
Hanover Building Systems, Inc.
Hanover Door
Hanover Auto Team
Harvest Chapel
HD Entertainment
Higinbotham's Bed & Breakfast & Tea Room
Hoffman Homes for Youth
Holistic Harmony
Inn 94
Jarvis Landscaping
Ken Adams Mechanical, Inc.

Ken F. Smith Custom Sheet Metal
Kurt K. Thomas D.O. LLC
Len Dick Signs Inc
M & T Bank
Martin's New Oxford Hardware, Inc.
McDonald's
Members 1st Federal Credit Union
Miller Hanover Insurance
Minuteman Press
New Hope Ministries
New Oxford Antique Center
New Oxford Area Historical Society
New Oxford Municipal Authority
New Oxford Social and Athletic Club
PCA Corrugated and Display, LLC
PCI Insurance, Inc.
Pizza Garden
PNC Bank
PWI Incorporated
Quality Eicholtz
Redbud House
Riggle & Associates Wealth Management
RLH CPAs & Business Advisors LLC.
Rosie's Restaurant
Ryan California - State Farm Insurance
Scott & Company Fine Jewelers
Sleighters Furniture & Sleep Shop
Smith's Auto Sales
Sundown Concessions
The Christmas Haus
The Manufacturers Association
Treysta Technology Management
United Hook & Ladder Company 33
UPMC Pinnacle Hanover
VNA of Hanover & Spring Grove
Winter Gardens Quality Foods, Inc.
Yazoo Mills, Inc.
York Street Treat, Inc.
Zimmerman Homes and Renovations

Individual Members

Ronald E. Hammer
Jonathan Holmes, P.E.
Gene Jones
Jim Lafferty
Nancy Lafferty
Wayne Lunger
Carol Marymont
David Moul
Sharon Moul
Lanny Mummert
Dorothy Robinson
Mariah Jo Robinson
Michele Sheets
Michael Schen
Alan Stock
Kathryn White
Anne Zero

Welcome New Member!



**Primerica Financial Services -
Marc Weber**
4185 W. Market St.
York, PA 17408
(717) 747-3851
primerica.com/marcweber

Upcoming Events



Monday, April 8 - 5-7 p.m. - Membership Mixer at Adams County Library System - New Oxford Branch
122 N. Peters St., New Oxford

Thursday, April 25 - 5:30 p.m. - Board of Directors Meeting
Borough Building, 122 N. Peters St., New Oxford

Thursday, May 23 - 5:30 p.m. - Board of Directors Meeting
Borough Building, 122 N. Peters St., New Oxford

Saturday, June 15 - 8 a.m. - 3 p.m. - 63rd Annual Antique Market & Craft Show
Downtown New Oxford

Thursday, June 20 - 5:30 p.m. - Board of Directors Meeting
Borough Building, 122 N. Peters St., New Oxford



For the most up-to-date information about upcoming events, please visit the events calendar at newoxford.org. Our calendar features both Chamber and member events.

There are still mixer dates available for 2019! If you are interested in hosting a mixer at your business, please contact the Chamber office at (717) 624-2800 or info@newoxford.org.



Holistic Harmony Hosts Membership Mixer



February Mixer at Holistic Harmony in New Oxford

Thank you to Holistic Harmony for hosting the Chamber's first mixer of 2019 on February 19.

Attendees enjoyed delicious refreshments and went on tours of the facility. Guests especially liked getting to learn more about the float tank at Holistic Harmony, which is the only one in Adams County! Interested in learning more about what Holistic Harmony has to offer? Want to schedule an appointment? Call Holistic Harmony at (717) 624-1243. Be sure to also like their Facebook page!





**Serving Adams County
Homes & Business
since 2003**

dl3systems.com

Computer Sales & Repair

Network Design & Installation

Remote Support Wireless

Servers Offsite Backup

Managed Services

Virus & Malware Removal

717-334-4663

Member News & Updates

New Oxford High School's Colonial Manufacturing Program Receives \$50,000 Donation from Yazoo Mills



L-R: Steve McMaster (Plant Manager at Yazoo Mills), Dr. Russell Greenholt (Superintendent at CVSD), Michell Trish (Controller at Yazoo Mills), Troy Eckert (President at Yazoo Mills), Richard Smarsh (Facilities/Project Manager at Yazoo Mills), and Joe Connolly (Colonial Manufacturing Program Director).

Manufacturing students at New Oxford High School are the beneficiaries of a recent \$50,000 donation from Yazoo Mills, Inc. for the new Colonial Manufacturing Program. School officials and local partners broke ground in late November on the 12,600 square foot addition.

Colonial Manufacturing will provide another valuable tool for students to enhance their hands-on technical education. The program will continue to provide training opportunities for high school students who would like to pursue a career in manufacturing. A "Think Tank" room will also be available for students to collaborate on real world problems, figure out solutions for issues that arise, calculate costs associated with projects, design and manufacture products and present them.

Yazoo Mills' donation will have an immediate impact on students by providing the resources needed to bring Colonial Manufacturing to completion. The year-long program will be available at no cost to all New Oxford students and is slated to begin in August 2019.

Doceo Gives Back to the Local Community

Doceo Gives Back is not only the goal, but also the name of the corporate giving program created by local office technology company, Doceo.

The program is simple: Doceo donates \$50 to the charity of said customer's choice for every Toshiba or KIP equipment order and \$25 for every Lexmark equipment order received. Since its inception in 2016, the program has donated \$32,629 to over 200 organizations in the communities that Doceo serves.

On top of their company donation program, Doceo also gives back through employee donations to the United Way. Since 2016, Doceo employees have given \$27,477 to the United Way.

CCRF Executive Director Broadens National Reach

Children's Cancer Recovery Foundation (CCRF), a nonprofit organization headquartered in South Central PA and national in scope, has a 28-year history of offering support. Under Amy O'Leary, the new executive director, the foundation has increased its response to needs critical to mental, social, financial and emotional wellbeing for families of children with cancer. CCRF is also enhancing its national network of professional partners in consideration of unique challenges families face.

"Our Helping Hands Fund provides emergency bridge payments to landlords and utility companies so children have a comfortable home to return to while recovering from cancer. Our Bear-Able Gifts Program delivers thousands of gifts to children each year from our 2,100 square foot toy warehouse. We are the largest supplier of toy deliveries nation-wide with mailings to more than 200 hospitals. Through our Camp Scholarship Program, children who are in remission benefit from a camp experience of choice as a way to reconnect them with what was missed during treatment. Moving forward, we are expanding our support groups and partnerships with social workers, medical professionals, and trained community volunteers who can counsel and guide families through their unique needs," said O'Leary.

New Hope Ministries Seeks Partners for Teen Employment Program

New Hope Ministries, a Christian social service agency, is currently building its Teen Employment Program. The goal of the program is to equip teens with transferrable soft skills, financial literacy education and first-hand work experience that will be beneficial to their post-high school, professional careers.

New Hope is actively looking for support from local high schools as well as businesses interested in providing potential job opportunities to program participants.

If your business is interested in learning more about New Hope's Teen Employment Program or would like to get involved with the program, please contact Sue Fornicola, Program Director, at sfornicola@nhm-pa.net.



The Area's Only All-Female, Award Winning DJ Company

2018 PICK *the knot* best of weddings
2017 PICK *the knot* best of weddings

WEDDINGWIRE COUPLES' CHOICE AWARDS® 2018
WEDDINGWIRE COUPLES' CHOICE AWARDS® 2017

Entertainment Weddings ♦ Corporate ♦ Holiday Parties ♦ Nonprofits

Contact us today:
717.850.0460
hdentertainmentdj.com



MASCPA to Host 113th Annual Event: Charting Our Future


The Manufacturers' Association will host Charting Our Future: An Evening with Robert Ballard on Thursday, April 25 at the Pullo Center on the Penn State York Campus in York, PA.

The evening will feature a general reception, networking and social starting at 4:30 p.m., which is open to any event ticket holder. The auditorium will open at 5:15 p.m. with the opening ceremonies beginning at 6 p.m. At 6:15 p.m., the Manufacturers' Association will present its annual awards followed by the keynote at 6:30 p.m. Keynote speaker Robert Ballard, known by many as the discoverer of the *Titanic*, has also located many other significant shipwrecks including the German battleship *Bismarck* and U.S. aircraft carrier *Yorktown*. He is also the Founder and President of the Ocean Exploration Trust, Director of the Center for Ocean Exploration and Professor of Oceanography at the University of Rhode Island. Ballard will talk about advancing the use of robotics and tele-presence technology during his keynote address. He will also host a book signing following his address.

Individual single tickets are \$85. Student tickets are \$40 with a valid student ID. For additional ticket information, contact annualevent@mascpa.org or call (717) 843-3891.

Attention: Did your company recently win an award? Did you hire a new employee? We want to share the good news with other members and the community!

Send us your press release at info@newoxford.org! If a photo is included, please ensure it is high-resolution. Business briefs are included as space allows and at the discretion of the Chamber staff.



Treat Yourself

The Widest Selection of
FURS, Cashmere, Wools,
Shearlings, Leather,
Rainwear, Jewelry and
Accessories!

WE ALSO OFFER:
FUR CLEANING, APPRAISALS,
ALTERATIONS & REPAIRS,
TRADE-INS

602202 **FURS by SUSAN**

1 Frederick Street, Hanover, PA 17331
717-632-3335
Hours: M-F 10-4, Sat. 10-3, Off Hours by Appt.
WWW.FURSBYSUSAN.COM

We're not typical electric utility workers. We work for a local not-for-profit cooperative. The 32,000 member-owners in Adams, Cumberland, Franklin, Perry and York counties are our top priority. We do what it takes to keep the lights on and help our members save energy. Adams Electric Cooperative: Owned by Those We Serve. To learn more, visit adamsec.coop.

THE PEOPLE
BEHIND
THE POWER



Adams Electric
Cooperative, Inc.

A Touchstone Energy® Cooperative

This institution is an equal opportunity provider and employer.

888/232-6732 | adamsec.coop

63rd Annual Antique Market & Craft Show

Saturday, June 15, 2019 - 8 a.m.-3 p.m.



Antiques ♦ Crafts ♦ Food ♦ Fun

63rd Annual Antique Market & Craft Show to be Held in June

The New Oxford Area Chamber of Commerce will host its 63rd Annual Antique Market & Craft Show on Saturday, June 15 from 8 a.m. to 3 p.m. The event is one of the longest continuously running antique shows in the country and has one of the largest attendances of street shows in Pennsylvania. Over one hundred quality antique dealers, craft vendors and food vendors sell a variety of vintage collectibles, craft items and delicious food options each year.

Vendor spots are still available for this year's event. Vendor prices are as follows:

- ♦ Antique vendors - \$85 - street spaces
- ♦ Craft vendors - \$60 - located in the Circle
- ♦ For-profit food vendors - \$85
- ♦ Non-profit food vendors - \$55
- ♦ Direct sales vendors - \$60 (Space is extremely limited) - S. Peters St.

Interested in participating in this year's event? Antique, craft and direct sales vendor applications can be found on our website: newoxford.org. Interested food vendors should email the Chamber at info@newoxford.org. *Don't forget that Chamber members receive \$20 off of the price of their space!*

Applications submitted after April 1 will be charged an additional \$5, and applications received after May 31 will be charged an additional \$25.

Limited sponsorship opportunities are still available for the 2019 event including:

- ♦ **Friend of Market Day (\$250)** - includes company name listed in most advertising & promotions
- ♦ **Sanitation Sponsor (\$100)** - includes company name listed on all portable toilets & wash stations

Interested in sponsoring this signature New Oxford event? Contact Michaela Shaffer, Marketing/Membership Coordinator at info@newoxford.org or 717-624-2800.

Thank you to our 2019 Market Day sponsors (as of 3/8/2019):



2019 Member Anniversaries

Congratulations to the following members celebrating milestone anniversaries with the Chamber this year:



5 years...

Redbud House

10 years...

Clark's Body Shop, Inc.
Sundown Concessions
The Christmas Haus

15 years...

Ken Adams Mechanical, Inc.

20 years...

Bergdale Insurance Agency, Inc.
Miller Hanover Insurance

25 years...

Adams County Library System - New Oxford Branch

Volunteer with us!

The New Oxford Area Chamber of Commerce is thankful for the help of volunteers. Without volunteers, the Chamber would be unable to maintain signature New Oxford events such as the Antique Market & Craft Show, the Harvest Day Festival & Parade and the Tree Lighting. Even an hour or two of volunteering makes a huge difference!

Interested in volunteering? Let us know at info@newoxford.org or (717) 624-2800.





Connect with the New Oxford Area Chamber of Commerce!



@NewOxfordAreaChamberofCommerce



@NewOxfordAreaChamber



@NewOxfordAreaChamberofCommercePA

New Oxford Industrial Development Corporation (IDC) Loan Opportunities Available

Did you know that Chamber members with a New Oxford zip code (17350) are eligible for a low interest loan through New Oxford's Industrial Development Corporation (IDC)? Microloans are available starting at \$5000. The terms vary based on use of funds.

Thinking of repainting your store? Want a new sign for your business? The IDC's loan may be a good fit for you and your business. All loans are reviewed by the IDC committee and recommended to the New Oxford Area Chamber of Commerce Board of Directors.

Learn more about this membership benefit at newoxford.org/idc.



PRIMERICA®

Marc D Weber

Primerica
4185 W Market St
York, PA 17408

717 634 1136 Mobile
717 747 3851 Office
mweber@primerica.com

Overwhelmed by your employee to-do list?

Let UPMC Pinnacle **HELP** you manage it all.

With the right partner and programs, you can make a world of difference for your employees. The Corporate Ambassador Resource and Employer Solutions (CARES) program at UPMC Pinnacle offers many services and tools that can be individualized to make it easy for your employees to be healthier. Help your employees make lasting lifestyle changes with CARES.

To learn more about worksite wellness programs, innovative cost-saving network solutions, and other services to support employee well-being and your bottom line, visit UPMCPinnacle.com/CARES or call 717-231-8018.

- Reduce the need for sick time.
- Encourage prevention and disease management.
- Keep employees and their families healthy.
- Create a path to better health.
- Improve productivity.

UPMC LIFE
CHANGING
MEDICINE



New Oxford Area Chamber of Commerce
27 Center Square
New Oxford, PA 17350
717-624-2800
info@newoxford.org
newoxford.org

The Circle is a quarterly publication of the New Oxford Area Chamber of Commerce



Frustrated with your technology?

Trust TREYSTA as your IT team
for one low monthly investment.

*Help Desk | Client Technology Manager
Proactive Monitoring | Project Team | vCIO*



Offices in Gettysburg and York
888.242.0244 ext. 130
Sales@TeamTreysta.com